



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/13/2021 | 2:39 PM CDT

Jeff Seal
Garney Companies Inc.
200 Crutchfield
Nashville TN 37210

Re: **RFQ # 123213, Massman Sinkhole Repair**

Dear Mr. Seal:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 123213 for Massman Sinkhole Repair. This letter hereby notifies you of Metro's intent to award to Graney Companies Inc., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe, BAO Representative, at 615-862-6136 or at cierra.rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

**RFQ 123213 Massman Sinkhole Repair
Evaluation Committee Score Sheet**

Offeror	Garney Companies
Contract Acceptance	Yes
Cost (50 Points)	50.00
Company Information and Capacity to Perform (15 Points)	15.00
Approach for Project Work/Experience on Similar Projects (35 Points)	35.00
Total Evaluation Scores	100.00

Evaluation Comments

Garney Companies	
Strengths	Firm's proposal demonstrated extensive team experience in the industry. Firm's proposal demonstrated firm's availability to make repairs. Firm's proposal demonstrated firm would have a dedicated crew assigned to the Metro contract. Firm's proposal provided a detailed plan of action. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.
Weaknesses	None noted.

Enter Solicitation Title & Number Below				
Min. SBE/SDV Threshold	Lowest Bid	MACP	Winning Bid	
Massman Sinkhole Repair; RFQ# 123213	\$653,250	\$698,978	\$653,250	
9.0%				
Offeror's Name	Total Bid	SBE	Participation Threshold	Status of Award
Garney Companies Inc	\$653,250.00	\$200,000.00	\$58,793	Awarded

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe
Contract Specialist: Christina Alexander
Date: 9/9/2021

Department Name: Water
RFP/ITB Number: 123213

Project Name: Massman Sinkhole Repair
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Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Garney Companies, Inc.	\$653,250.00	\$200,000	Yes	34%	The prime is not an approved SBE and will utilize SBE subcontractors Shane Trucking & Excavating \$90,000/15%, BAC Paving Co., Inc. \$10,000/2%, Midstate Mobile Concrete, Inc. \$100,000/17%



Statement of M/WBE Utilization

Proposer's/Firm's Name: Garney Companies, Inc.	Proposer's Phone #: 6153507975
Solicitation Title: Massman Sinkhole Repair	Proposer's Email Address: jseal@garney.com
Solicitation #: 123321, 1	Amount Self-performed : \$398,250.00
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$598,250.00
Proposed EBO Goal (%) : 11 MBE% 7 WBE%	EBO Goal Met? (Y/N) Select

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	BAC Paving Co. Inc.	3672 Central Pike, Hermitage, TN 37076	615-701-2925 bacpavinginc@cor	WBE	1	72100000	Paving	\$10,000.00	1.67%
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Jeffrey P. Seal, Director	Date 06/30/2021
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	NO	For Internal Office Use ONLY	
		If No, Good Faith Efforts Met?	YES

BAO Representative: Cierra Rowe

Date: 09/09/21

Total MBE Subcontracting	0	%	\$ 0
Total WBE Subcontracting	1.67	%	\$ 10,000
Total MBE/WBE Participation:	1.67	%	\$ 10,000

Certificate Of Completion

Envelope Id: 315180C9C1F94434963DEA60299DC557	Status: Completed
Subject: Intent to Award - RFQ #123213 Massman Sinkhole Repair	
Source Envelope:	
Document Pages: 5	Signatures: 1
Certificate Pages: 2	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original 9/10/2021 9:37:50 AM	Holder: Procurement Resource Group prg@nashville.gov	Location: DocuSign
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Signer Events	Signature	Timestamp
Michelle A Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	<i>Michelle A Hernandez Lane</i> Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185	Sent: 9/10/2021 9:40:56 AM Viewed: 9/13/2021 2:38:26 PM Signed: 9/13/2021 2:39:01 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events

In Person Signer Events	Signature	Timestamp

Editor Delivery Events

Editor Delivery Events	Status	Timestamp

Agent Delivery Events

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events

Certified Delivery Events	Status	Timestamp

Carbon Copy Events

Carbon Copy Events	Status	Timestamp
Christina Alexander christina.alexander@nashville.gov Security Level: Email, Account Authentication (None)	COPIED	Sent: 9/13/2021 2:39:05 PM Viewed: 9/14/2021 11:13:29 AM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events

Witness Events	Signature	Timestamp

Notary Events

Notary Events	Signature	Timestamp

Envelope Summary Events

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	9/10/2021 9:40:56 AM
Certified Delivered	Security Checked	9/13/2021 2:38:26 PM
Signing Complete	Security Checked	9/13/2021 2:39:01 PM
Completed	Security Checked	9/13/2021 2:39:05 PM

Payment Events

Status

Timestamps